



NAOC Newsletter

February-March 2020

National Association of Ordnance Contractors - www.naoc.org

OFFICERS

President - Lanette Waite
lanette.waite@tetrattech.com

Vice President - Courtney Ingersoll
courtney.ingersoll@arcadis.com

Treasurer - Karen Lemley
klemley@naevageophysics.com

Secretary - Kyra Donnell
kyra.Donnell@tlisolutions.com

2020 Board of Directors

Acorn Science and Innovation
Dean Keiswetter
dkeiswetter@acornsi.com

Arcadis US, Inc.
Courtney Ingersoll
courtney.ingersoll@arcadis.com

EA Engineering, Science and Technology
Rick Hanoski
rhanoski@eaest.com

ECC
Mike Davis
mjdavis@ecc.net

H and L Environmental
Matt Hughes
mhughes@hlenvironmental.com

Hydrogeologic
Neil Feist
nfeist@hgl.com

Kemron Environmental Services
John England
jengland@kemron.com

NAEVA Geophysics
Karen Lemley
klemley@naevageophysics.com

Parsons
Chris TenBraak
chris.tenbraak@parsons.com

Tetra Tech
Lanette Waite
lanette.waite@tetrattech.com

TLI Solutions
Kyra Donnell
kyra.donnell@tlisolutions.com

President - Ms. Lanette Waite

lanette.waite@tetrattech.com



Greetings NAOC,

Your NAOC leadership team has set the bar high with a full agenda for 2020. On January 23 and 24, the 2020 NAOC Board of Directors (BOD) convened to establish action items for the year. We are once again operating in a fiscally challenging environment; however, we are seizing the opportunity to be creative, evaluate our priorities as an Association and thrive as a collective unit of 80 companies.

The NAOC leadership team is committed to advocating for industry funding, protecting contracting opportunities, and partnering with the government to provide consistency in business practices. Most importantly, NAOC's leadership is committed to making your participation in this Association a positive, value-added benefit.

The first quarter of the year is focused on our legislative agenda. From January through March, NAOC's Government Affairs team, led by Chairman Victoria Kantsios, works with our lobbyist, The Livingston Group, to create a target list of champions on Capitol Hill and craft NAOC's message for the 2020 Fly-In. This year, we will continue to message:

- We are an industry of 80 companies – 2/3 being small businesses
- We are industry that employs a large number of veterans and former EOD technicians.
- We are an industry composed of 350,000 employees in the US or 350,000 voters.
- We are Congressional constituents who are worried about jobs and the future of our businesses.
- We are an industry positioned to support the government in the reduction of explosives safety risk in this country.

The NAOC leadership team is working diligently on your behalf. What do we need from you? **We need you to come to Washington, D.C. on Wednesday, March 11 to deliver our message.**

Committee Chairs

Operations and

Standards: James Salisbury
james.salisbury@parsons.com

Government Affairs:

Victoria Kantsios
victoria.kantsios@aecom.com

Technology:

Jeff Leberfinger
jleberfinger@pikainc.com

Membership:

Nicole Sharkey & Laura Pastor
nicole.sharkey@westonsolutions.com
lpastor@eaest.com

Small Business:

David Nelson
david.nelson@atiinc.com

I am personally requesting each NAOC member company to send at least one representative to the Fly-In. It is critically important that we show up as a unified group to walk the halls of Congress. The Fly-In is the most important day of the year for NAOC. It is the day we educate our elected officials about NAOC, who we are, what we do and why it is vitally important to the future of the munitions response industry to protect MMRP funding. Our Board of Directors will be contacting each company to stress the importance of your attendance at our annual Fly-In. We need you. Please make the investment in our industry's future by supporting the Fly-In. Registration information is found later in this newsletter.

This newsletter is filled with the evidence of the hard work being conducted every day by our Officers, Board members and Committee Chairmen. I strongly encourage you to join a committee, be a part of the change that you would like to see in our industry. Please forward this newsletter to others within your organization that will benefit from NAOC's endeavors.

As we move into the celebration of our 25th Anniversary, I would like to take a moment to remember NAOC's roots. On February 22, 1995, UXO services companies bound together to form NAOC. These companies united to become one voice for the military munitions response industry. The Charter companies from the organizational meeting were:

- ADI
- Charles R. Poppe Associates, Inc.
- CMS, Inc.
- Environmental Chemical Corporation
- EHS
- E-Maps
- EmTech Environmental Services, Inc.
- Environmental Hazards Specialist International, Inc.
- EODT Services, Inc.
- EOD World Services, Inc.
- Earth Resources Corporation
- Environmental Science and Engineering, Inc.
- Foster Wheeler Corporation
- GEO-Centers, Inc.
- Human Factors Applications, Inc.
- ISSI Unexploded Ordnance, Inc.
- JPB Associates
- LESCO, Inc.
- MTA, Inc.
- Octagon/PSESI
- PAI, Inc.
- UXB International, Inc.
- Wyle Laboratories

This may be a blast for the past for some of you! A history lesson for others! I am honored to point out there is still one active NAOC member who served as an Officer on NAOC's first Board of Directors in 1995: Mr. John Chionchio. **John – thank you for 25 years of service to NAOC!**

Companies have come and gone; names have changed; our industry has grown tremendously. However, one thing has remained constant: NAOC remains steadfast in its mission to serve as one voice for our industry. May our next 25 years be filled with growth and continued commitment to excellence in munitions response services. Onward!

Lanette Waite
President, NAOC
lanette.waite@tetrattech.com or 703.402.1663

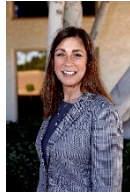
ESTABLISHED IN 1995

The National Association of Ordnance Contractors (NAOC) was established in 1995 as a non-profit organization. NAOC's objective is to act as a unified industry voice representing the issues facing its membership in the rapidly expanding business of military munitions response services.

The 21 founding members were UXO service companies. Over the years, our membership has expanded to include companies that provide and perform ancillary services to include geophysical services, detection equipment, analytical laboratories, regulatory support and related environmental/engineering services.

Vice President - Ms. Courtney Ingersoll

courtney.ingersoll@arcadis.com



Our 25th anniversary year is here! The Board and Member Services committee are thinking of ways to commemorate this milestone – stay tuned for more as we progress through the year. As Lanette mentioned, we held our first Board meeting of the year. We had a full agenda spanning two days. One item the Board reviewed was our strategic objectives and initiatives. Our committee chairs are currently reviewing their initiatives and will update them in the coming week. After Board concurrence, we will distribute them to the membership.

Consider joining a committee this year and contribute to the definition of your why within the organization. Committee chairs are listed in the newsletter.

The Fly-In is coming! Save the date of 11 March 2020 and plan to make a visit with us to Capitol Hill! This is a great opportunity for our industry to have a voice with our representatives and explain how our work impacts their local economies and constituent's safety. I am looking forward to seeing you in DC next week!

You should be hearing from a "Board Buddy" soon. Board members will be reaching out to member firms over the year to answer questions, provide reminders on suspense dates, and just be a connection to your Board. We hope this helps to increase communication between the Board and members.

Our Membership Committee has been busy looking for a venue for our annual meeting as well as discussing format. We appreciate your feedback and understand the value of training and interface with our government peers. We are currently planning a one-day meeting format split with briefings in the morning and a three-track format in the afternoon with technical sessions. Stay tuned for more details in the coming months.

And without further ado, our 2020 Annual Meeting location is.....

Courtney Ingersoll
Vice President, NAOC
courtney.ingersoll@arcadis.com or 757.243.7107

Vision & Strategic Objectives

Vision

- To advance NAOC as the global leader for munitions response services.

Strategic Objectives

- Increase Program Funding Levels to Improve Opportunities for NAOC Members
- Achieve Global Recognition for Superb Munitions Response Services
- Enhance Membership Benefits
- Collaborate in the Development and Application of Technology, Guidance, and Regulations



SAVE THE DATE

NAOC ANNUAL MEMBERSHIP MEETING

December 7-11, 2020

San Antonio, TX



Hyatt Regency Hill Country
9800 Hyatt Resort Drive
San Antonio, TX 78251

Hotel Reservation Information will come out shortly

For more information contact the Membership Chair:

Nicole Sharkey -
Nicole.sharkey@westonsolutions.com or
610.701.3425 Visit our website for more information
www.naoc.org

Government Affairs Chairman - Ms. Victoria Kantsios

victoria.kantsios@aecom.com

It has been a busy first quarter preparing for our annual Capitol Hill Fly-In, 11 March 2020. We have confirmed senior members from the Department of Defense and Military Services to share their perspectives on the Munitions Response program, specifically funding challenges:

- Ms. Maureen Sullivan Deputy Assistant Secretary of Defense, Environment
- Ms. Lara Beasley, HQ USACE Environmental Chief
- Mr. John Henderson, Assistant Secretary of the Air Force for Energy, Installations and Environment
- Mr. Lucian Niemeyer, Assistant Secretary of the Navy for Energy, Installations and Environment

And leading up to our Fly-In, we had a great day on Capitol Hill, 29 January 2020, making preliminary introductions to the challenges facing our industry. The Livingston Group was able to schedule and assist with the following meetings:

- Senate Armed Services Committee (SASC): Discussed disparity between MMRP funds in services' FY20 budget requests and MMRP funds budgeted.
- Senate Appropriations Committee, Defense (SAC(D)): Discussed disparity between MMRP funds in services' FY20 budget requests and MMRP funds budgeted.
- Representative Austin Scott (GA, 8th District): Discussed challenges with USAF executing \$14 million for MMRP in FY20 despite requesting and receiving \$73.9 million.
- House Appropriations Committee, Defense (HAC(D)): Discussed disparity between MMRP funds in services' FY20 budget requests and MMRP funds budgeted.
- Representative Jimmy Panetta (CA, 20th District): Discussed challenge with Fort Ord FY20 funding.
- House Armed Services Committee (HASC): Discussed disparity between MMRP funds in services' FY20 budget requests and MMRP funds budgeted. Also mentioned that DoD is not fulfilling legal requirement to list MMRP sites by congressional district.
- Representative Steve Palazzo (MS, 4th District): Discussed disparity between MMRP funds in services' FY20 budget requests and MMRP funds budgeted.
- Senator Diane Feinstein (CA): Discussed challenge with Fort Ord FY20 funding and overall MMRP funding.

Based on these meetings, Brian Glackin and Joe Kalmin have submitted over 200 FY21 Appropriation and Authorization requests on behalf of NAOC.

And while we continue to face challenges to MMRP funding, be assured your NAOC Government Affairs team continues to work tirelessly on your behalf. I look forward to seeing many of you next week.

Victoria Kantsios,
Government Affairs Chair, NAOC
victoria.kantsios@aecom.com
404.702.1141

REGISTER NAOC 2020 CAPITOL FLY-IN



MARCH 11, 2020

Location: 27 D St. SE, Washington DC 20003

Parking Options: The Livingston Group (499 S. Capitol St. SW, Washington, DC 20003) or one block further south on South Capitol Street, under I-395. Both lots are cash only.

8:30 – 11:30 am

Various DoD & Congressional Speakers

11:30 am – 1:00 pm

2020 NAOc Hill message training/Working Lunch

1:00 – 5:00 pm

Visits to individual Congressional offices

5:30 pm

NAOC Social

Location: Bullfeathers, 410 1st St SE, Washington, DC 20003

FOR QUESTIONS CONTACT:

Victoria Kantsios, NAOc Government Affairs Committee Chair (victoria.kantsios@aecom.com)

Brian Glackin, The Livingston Group (BGlackin@livingstongroupdc.com)

Joseph Kalmin, The Livingston Group (JKalmin@livingstongroupdc.com)

REGISTER

<https://forms.gle/iJLEF5GGpmM7k2ro6>

UPCOMING EVENTS	
Mar 11, 2020	NAOC Capital-Fly In Washington DC
Mar 29-Apr 2, 2020	SAGEEP / 1 st Munitions Response Meeting Denver, CO

Small Business Chairman - Mr. David Nelson

david.nelson@atiinc.com

The mission of the Small Business Committee is to provide a platform for NAOC to move forward the mission, objectives and interest of the Association in concert with the advancement and assistance of its small business members. The start of 2020 has been very active for small business from a regulatory standpoint for small businesses. Highlights include:

- In February 2020, the Small Business Administration (SBA) issued its answers to [frequently asked questions](#) (FAQs) concerning the new rule changes to the HUBZone Program. These FAQs follow the December 26, 2019 effective date of the new HUBZone rules and should be helpful for current and potential HUBZone firms. Click here for more information: <https://hubzonecouncil.org/resources/FAQs%20HUBZone%20Program%20Improvements.pdf>
- In summer 2020, there will be changes to the certification process for WOSBs and EDWOSBs.
 - Once the changes go into effect, companies will no longer be able to self-certify as a WOSB or EDWOSB.
 - Companies will have to either certify through an approved third-party entity or go through the SBA's FREE online certification at certify.sba.gov.
- For the most current information and resources about the WOSB and EDWOSB certification process, visit <https://www.sba.gov/federal-contracting/contracting-assistance-programs/women-owned-small-business-federal-contracting-program>.
- On January 2, 2020, the Bureau of Indian Affairs (BIA) issued a [proposed rule](#) to create a new 25 Code of Federal Regulations (CFR) part 82 that would establish procedures for a non-federally recognized Alaska Native entity to be acknowledged as an Indian tribe by the federal government. This regulation is the first to establish a process for Alaska Native entities to be federally recognized as a tribe since the Alaska Amendment of the Indian Reorganization Act (IRA) was enacted in 1936. *This proposed rule opens the door for the creation of more Alaska Native Corporations (ANCs) and tribal businesses, potentially adding opportunities for tribal businesses to increase assets through new business collaborations and acquisitions.* More information can be found here: <https://www.govinfo.gov/content/pkg/FR-2020-01-02/pdf/2019-27998.pdf>
- On February 27, 2020, the FAR Council published a final [rule](#) (Rule) that amends the Federal Acquisition Regulation (FAR) to implement regulatory changes made by the Small Business Administration (SBA) in 2013. See 78 Fed. Reg. 61114 (Oct. 2, 2013). The Rule updates this regulation by making the following changes:
 - A contractor required to re-represent as a result of a Triggering Event has to re-represent its size and socioeconomic status (e.g., SDVOSB, HUBZone, WOSB/EDWOSB, 8(a)), as applicable. Currently, only size re-representation is expressly required.
 - When a contractor undergoes a merger or acquisition, both the acquiring and acquired concerns must re-represent their small business and/or socioeconomic status. This is significant because, although SBA regulations have imposed this requirement since 2013, the current version of the FAR does not expressly require an acquiring concern to re-represent its status as a result of an acquisition.

- Contracting officers are expressly authorized to request size and socioeconomic status re-representation for task orders.
- Additional information can be found here: <https://www.govinfo.gov/content/pkg/FR-2020-02-27/pdf/2020-02028.pdf>
- Beginning in mid-2020, the Department of Defense (DoD) will begin assigning a CMMC level to every single procurement it issues. DoD has made compliance with the applicable CMMC level a mandatory element of contract eligibility. In other words, **if an offeror doesn't meet the CMMC level assigned to a solicitation, it won't be eligible for that award.** That's not all. **Compliance with the applicable CMMC certification is required for any subcontractor under the opportunity, too.** CMMC certifications must be obtained through a third-party auditor. As of mid-February 2020, DOD has not yet announced who those auditors will be, or what that process will look like. DOD has said, however, that it will start including CMMC level requirements in requests for information as early as June 2020. Helpfully, DOD has issued the draft model for review: <https://www.acq.osd.mil/cmmc/draft.html> . Going forward, every DOD contractor—prime or subcontractor, small business or large—must meet the required CMMC certification; and if it doesn't, it will not be eligible for the award.

David D. Nelson, P.G.
NAOC Small Business Committee Chair
david.nelson@atiinc.com
404.915.5021

Operations & Standards Chairman - Mr. James Salisbury

james.salisbury@parsons.com



The mission of the Operations and Standards Committee (OSC) is to advise government agencies on munitions response operations and standards issues in areas of safety, operations, personnel, and training. The committee provides an open forum to discuss current issues, reviews and distributes guidance documents, organizes technical webinars, and establishes teams as needed to address and find solutions to issues of concern to the NAOC membership.

At the start of 2020, there are already several ongoing OSC efforts. We are working with the NAOC President and the Government Affairs Committee (GAC) to provide feedback to USACE on their recent Performance Work Statement template for munitions response projects and do our best to ensure NAOC members' concerns are incorporated. We are also continuing our partnership with the GAC and Technology Committees to identify and elevate other issues with inconsistent applications of Government guidance and other impediments to project operations, including language in DDESB TP-18. There are several other action items underway and the OSC will report on these as they progress, as well as soliciting additional input from its members and/or the wider NAOC membership on these and other topics throughout the year. Please do not hesitate to contact me with suggestions for other items we can address.

The committee also partners with the Technology Committee to review guidance and present technical webinars. We try to schedule the NAOC webinars in coordination with the Military Munitions Support Services (M2S2) series provided by USACE so that, between NAOC and M2S2 webinars, our members can participate in free, informative technical webinars throughout the year. We already had the first of these webinars scheduled for 2020 – “*DDESB TP-18: Minimum Qualifications for Personnel Conducting MEC-related Activities*” – which was presented by Jeff Brewer of the USACE EM CX on **February 19 at 2pm EST/1pm CST**. This webinar reviewed some of the requirements in TP-18 considering observations and lessons learned from USACE QA project site visits. Many thanks to NAOC and OSC member company EA for supporting these webinars. NAOC wants to reach as many participants within our member companies as possible, so we strongly encourage you to share the webinar registration information with your munition's response personnel. The OSC is following up with the Navy and ATF on additional webinars for 2020, so stay tuned.

The OSC's success in prior years has been a direct result of our members' active involvement. We welcome new members, ideas and topics for discussion. The OSC holds meetings on the first Wednesday of the month throughout the year, so please contact me if you would like to be added to the OSC roster and participate.

Sincerely,

James Salisbury
Chairman, Operations, and Standards Committee
james.salisbury@parsons.com
(512) 719-6028

Technology Chairman - Mr. Jeff Leberfinger

jleberfinger@pikainc.com



The technical program schedule for the **1st Munition Response Meeting** is available online at www.sageep.org. The meeting will be held on March 29th - April 2nd, 2020 in Denver, Colorado. There are 16 sessions with over 70 Munitions Response (MR) related presentations on a wide variety of MR topics. NAOC is partnering with the Environmental and Engineering Geophysical Society (EEGS) and European Association of Geoscientists and Engineers (EAGE) to offer the meeting in conjunction with the Symposium on the Application of Geophysics to Engineering and Environmental Problems (SAGEEP). Additional information on the meeting, registration, and sponsorship opportunities can be found at

www.sageep.org. A list of planned sessions and the session chairs are presented below:

Session Title	Chairs & Co-Chairs	Affiliation
2.01 Perspectives on Munitions Response	Nancy Flaherty Jeff Leberfinger	USACE PIKA International
2.02 DAGCAP- Project/Program Lessons Learned	Jason Stine Nick Slawson	ANAB A2LA
2.03 Risk Assessment for Explosive Hazards I	Kari Meier James Salisbury	USACE Parsons
2.03 Risk Assessment for Explosive Hazards II	Kari Meier James Salisbury	USACE Parsons
2.04 Applications for UAVs in Munitions Response	Craig Murray Carlos Femmer	Parsons HDR Inc
2.05 MMRP Site Applications I - Lessons Learned	Michael Madcharo Steve Stacy	USACE ARCADIS
2.05 MMRP Site Applications II	Jon Miller Darrell Hall	White River Technologies Parsons
2.05 MMRP Site Applications III	Kent Boler Sandra Takata	Matrix Design Group Weston Solutions
2.07 Underwater Methods for MEC Detection and Classification I	Greg Schultz Steve Stacy	White River Technologies ARCADIS
2.07 Underwater Methods for MEC Detection and Classification II	Greg Schultz Brian Brunette	White River Technologies GSI
2.08 Robotic Applications to MR I	Bob Selfridge Heather McDonald	USACE USACE
2.08 Robotic Applications to MR II	Bob Selfridge Heather McDonald	USACE USACE
2.09 MMRP Emerging Sensors and Positioning Systems	Andrew Schwartz Steve Saville	USACE Jacobs
2.14 MC Investigation	Brian Jordan Steve Rembish	USACE Parsons
2.17 International Demining and UXO	Todd Biggs Ivy Harvey	TetraTech EA
2.18 MMRP Cost Estimating	John Jackson Nick Stolte	USACE USACE



The Strategic Environmental Research and Development Program (SERDP) and the Environmental Security Technology Certification Program (ESTCP) Symposium was held in Washington, DC, from December 3rd through the 5th, 2019. The two primary Munitions Response sessions were on Systems for Detection and Classification of Underwater UXO and Burial and Mobility Studies of Underwater UXO. The presentations can be obtained at the following link: <https://www.serdp-estcp.org/News-and-Events/Conferences-Workshops/2019-Symposium/2019-Symposium-Archive>

Jeffrey Leberfinger, PGp, PG
Technology Chairman, NAOC
jleberfinger@pikainc.com
610.675.9439

Membership Chairman - Ms. Nicole Sharkey

Nicole.sharkey@westonsolutions.com



I am honored to serve as the returning Member Services Committee Chairperson with Laura Pastor from EA as my Co-Chair! We are here to support all NAOC activities and initiatives, in addition to planning and executing the Annual meeting and maintaining the membership list and website. We welcome anyone who would like to participate in our committee activities!

- **2020 Annual Meeting:** The membership committee has worked hard to finalize the 2020 Venue location (see save the date earlier in the newsletter). We have plans to shake-it-up this year and provide multiple concurrent sessions to cater to a variety of interests (e.g., Programmatic updates, Case studies/lesson learned, technical sessions). Contact Courtney or I if you have any suggestions for proposed sessions during the meeting.
- **Membership Drive:** To increase our membership, NAOC will be holding a Membership Drive in 2020! As an incentive there is a \$100 company referral to each member company that is listed on a new member application that can be applied to your Annual Dues. NAOC will have a table or booth at SAGEEP 2020, which will provide a great opportunity to reach out to prospective members. For those member companies who may be attending, don't forget your NAOC pin and that there are "Member of NAOC" printable templates available on the website to utilize at your booth.
- **25th Anniversary:** 2020 is NAOCs 25th Anniversary and we will be commemorating at the Annual Meeting. We have designed a new logo and letterhead to feature throughout the year. We also want to put a call out for any photos or documents that may be available. Please contact Courtney or me if you have any questions.

Nicole Sharkey
Member Services Committee, NAOC
nicole.sharkey@westonsolutions.com
434.996.7650